



Linchpin: Summary of the Key Ideas - Original Book by Seth Godin: Are You Indispensable?

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Linchpins are essential for an organization to become successful. They are different from other people in the workplace, because they are passionate about what they do and try to motivate others around them as well. They make themselves indispensable due to their unique talents and their desire to make a difference. Instead of simply following instructions, they try to identify problems and find solutions without being asked to do so.

Who should read this book:

- People who think they can do better at work.
- Those that are worried about being laid off.
- Anyone interested in finding out how to be more passionate about their job.
- People who don't want to simply show up at work, but be able to bring about change.

In this summary:

Chapter 1: Simply showing up at work is not enough anymore

Chapter 2: Linchpins have become the third social class

Chapter 3: Become a leader instead of only fitting in

Chapter 4: Linchpins are artistic and troubleshooters

Chapter 5: Put emotional labor into your work

Chapter 6: Give genuine gifts without expecting anything in return

Chapter 7: Linchpins are not afraid of challenges or the future

Chapter 8: If you genuinely care, people will trust you

Chapter 9: Turn your passion into a job

Chapter 10: Become an artist and make yourself indispensable

Chapter 11: Final Summary

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Kelli Smith:

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