



# Theater Tips and Strategies for Jury Trials

*David Ball*

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## **Theater Tips and Strategies for Jury Trials** David Ball

In this new, third edition of Theater Tips and Strategies for Jury Trials, David Ball updates his methods and approaches to jury persuasion. This practical step-by-step guide helps you navigate the changes that occur in jury trials instead of being blindsided by them.

Based on both research and the experience of lawyers and trial consultants across the country, Theater Tips and Strategies for Jury Trials, Third Edition, presents techniques of the stage and screen you can use to win in the courtroom. Ball tells how to use theater concepts to persuade and motivate jurors. He tells attorneys how to look, talk, and act naturally, and to communicate the truth clearly and memorably, so they gain trust and credibility from judges and jurors.

Ball provides practical guidance for voir dire, openings and closings, testimony, and focus groups. He describes what practitioners can learn from actors about their manner, voice projection, and behavior. He explains how to grab the jury from the beginning--just as a good movie opening captures the audience. He details how to prepare your "cast" of witnesses so they testify clearly, credibly, and memorably. He offers advice on telling the story so that it commands attention and motivates jurors to argue for your side.

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